

NexEssential

We call it NexEssential services because it combines Nexus Information Systems quality care and expertise with your essential IT needs. But our clients call it *peace of mind*.



NexEssential Suite



NexDR



NexProtect



NexPrint



NexInnovate



NexSupport



NexDepot

Nexus Information Systems
6103 Blue Circle Drive
Minnetonka, MN 55343
p. 952.374.5300
f. 952.374.5399
1.800.487.4165

Our Service Foundations

We believe that it is essential to have a proactive approach to maintaining and innovating your IT environment in order to efficiently access and manage your information. Our professionals have the focus, experience, and perspective to help you meet the challenges of your ever-changing IT infrastructure with industry leading resources found exclusively at Nexus Information Systems.

▶ Network Operations Center (NOC)

The NOC is your 24/7 resource for network monitoring and administration, help desk support, and proactive IT management of your servers, network infrastructure, and workstations. The NOC is biometrically secured and accessed only by authorized engineers to support your IT needs.

▶ Proof of Concept on Wheels (POC's)

It is essential that solutions provide the advertised ROI and that's why Nexus Information Systems uses three different mobile Proof of Concept racks to test solutions in your own environment to validate the expected results.

▶ Engineering and Project Management

Expertise, experience, planning, and management are crucial to the success of any IT implementation. After assessing and evaluating your current IT environment, we can design a plan for your needs while leveraging your current infrastructure. Our solutions provide you with accountability and a timeframe you desire.

▶ Assessments

Assessments provide an understanding of the people, processes, and technology of your IT systems in order for us to design a solution efficiently and cost-effectively. Our team will locate vulnerabilities, diagnose your critical pains, and recommend solutions to truly align IT systems with your strategic business objectives. This allows your company to focus its energies on what it does best!

NexPrint

NexPrint can drastically reduce your unnecessary print costs which can be as much as 3% of your total revenue every year. We believe in a all inclusive model to manage your print devices, services, and supplies while you simply pay for the pages you actually print. Our Cost Per Print (CPP) model takes care of the management and logistics to ensure your print fleet is up and running and being efficiently utilized.

Print Challenge

It's growing. The costs involved in print are growing 10% per year, but how could that be with today's smart MFP's? Without a comprehensive print plan in place an organization tends to grow their print costs through:

- ▶ Increasing print volumes of 6-8% per year due to email, internet printing, and workgroups
- ▶ 33% average increase in color printing
- ▶ Complexity of managing separate print, copy, scan and fax devices
- ▶ Fragmented management and reactive approach to replenishment of supplies, printer maintenance and repairs
- ▶ Lack of device standards and print policies in place

Our Solution

NexPrint is our proactive managed print solution that incorporates the procurement, management and service of your print fleet. We simplify the solution even more by having a Cost Per Print model which is the only cost you have to account for.

How it works

Assess

We assess your environment by employing a safe bandwidth friendly program on your network to gather information as well as a physical survey to identify: utilization, color vs black, type of paper, make, model, manufacturer, and quantity of devices.

Architect & Deploy

We standardize your devices by reducing the models and manufactures into a streamlined print environment. By eliminating this complexity you can immediately realize: fewer help desk calls, faster turnaround time and better manufacturer support.

Support & Improved Workflow

We proactively monitor your print environment from our Network Operations Center (NOC) which allows for just in time supplies to be delivered and technicians quickly dispatched to your location.

Solution Features

- ▶ Assessment
- ▶ Comprehensive Print Plan
- ▶ Printer procurement
- ▶ Proactive monitoring
- ▶ Just in time supplies
- ▶ Preventative Maintenance
- ▶ Printer repair
- ▶ Ongoing management



The NexPrint Advantage

Cost Savings

- ▶ Streamline devices
- ▶ Efficient use of devices
- ▶ Easy accounting with CPP
- ▶ Free up your IT department

Simplification

- ▶ One point of contact
- ▶ Streamlined management
- ▶ Automated supply & repair

Proactive Management

- ▶ 24x7 NOC Monitoring
- ▶ Certified staff
- ▶ Rapid Response with local support

**Buying pages
can save 10% to 30%**
over buying devices and related service contracts and supplies individually*

*Gartner Group